

## What do you need to TRANSFORM your organization?

With over 30 leading Senior Living operators currently participating, we've heard many different reasons why they chose a **TELS+ partnership** at this time. Many face the unprecedented staffing and labor shortages, some are undergoing organizational change with a need to create corporate standards and yet others face financial headwinds and need to find cost savings and efficiency within their day-to-day operations. Whatever your reasons, consolidating your services spend in a TELS+ partnership can make a big impact.

1

### UNPRECEDENTED VISIBILITY

When you have centralized visibility into the spend and activities across your portfolio, you have the ability to identify benchmarks and anomalies that can help you assign resources, deploy capital dollars and increase training in a targeted way.

2

### LOWER RISK

With the TELS Building Services network of vetted service providers, you gain peace of mind that every community has access to a deep bench of qualified technicians, is receiving competitive hourly rates and is utilizing licensed & insured technicians.

3

### PARTNERSHIP

We believe that relationships with our TELS+ customers are deeper than any one-off plumbing repair. Backed by the 100% satisfaction guarantee, our TELS® team delivers 24/7 live support, standard invoice review and clear communication for every service event. Plus, every TELS+ participating community has access to the technical expertise of a TELS District Manager to help with project scope and creative solutioning as an extension of your team.

4

### MINIMIZE THE EFFECTS OF TURNOVER

Staffing shortages, acquisitions and mergers are now part of everyday life in Senior Living. Creating consistency in your operational processes can help minimize the impact of staff turnover, reduce the burdens of training and achieve a sense of security in having centralized records for assets, repair history, regulatory task status and more.

5

### SMARTER BUDGETING

Consolidating your services spend across your portfolio can increase your visibility into category spend, equipment condition and building behaviors. Gathering this level of data will help make smarter decisions for capital planning and operational budgets at a time when everyone is trying to do more with less.

## Do you know...

*how much you spent on HVAC repairs this summer across each region?*

*if your buildings are calling for service on routine tasks you'd expect them to fix themselves?*

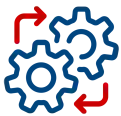
*what hourly rate your buildings should be paying for a plumber in Philadelphia?*

## You can.

Over 30 leading Senior Living operators are already driving results with their **TELS+ partnership.**

## JOIN THEM.

**TELS+** combines the power of TELS® Platform technology and the strength of the TELS® Building Services network to help relieve the day-to-day struggles with vendor management.



Minimize the effects of staffing challenges and turnover with centralized records and standards



Remove the time-consuming stress of finding and scheduling qualified technicians



Use the information within TELS Platform to better inform your budgets and improve decision making

**Contact your TELS Representative to put these insights to work for your organization.**